

WE ARE MARIO

LOOK BOOK



Who are we?

Mario Contract Lighting is the Contract Sales division for Mario Industries. Mario Industries is one of the oldest family-owned lighting manufacturers in the United States, having been formed in 1922. It is located in the beautiful city of Roanoke, Virginia along side the Blue Ridge Mountains.

Mario Contract Lighting, often referred to as MCL, manufactures lighting domestically as well as imports lighting for the hospitality industry. MCL prides ourselves on custom capabilities for guestroom and public area lighting. MCL boasts a number of satisfied hotel brands. We provide lighting for small projects as well as hotel brand programs. MCL's in-house design team has the ability to custom design lighting for our customers.

Note from President

When The Mario Manufacturing Company was founded in the Spring of 1922, Mario Russo's mission was to provide high quality lighting at fair and affordable prices.

Through each generation we've seen growth and change.

From Mario's son (Vito) moving the company to Mount Vernon, NY, to his grandson Louis (my father) moving it to Roanoke, Virginia, to our relocation to our 100,000 square foot complete manufacturing facility, we've maintained our focus and commitment to Mario's pledge.

We hope you get to know more about us through the following pages and understand that as we were known as the originators of the Mica Shade in the 1930's, the driving force behind "Mini Lamps" in the 1970's and the creators of the Silhouette Shade in the 1990's, we strive not to follow, but to lead. This dedication keeps us on the cutting edge of Design and Technology in the Hospitality Industry.

Thank you for your business and we hope to continue to serve you for the next hundred years.

- Michael Scutellaro



MARIO TIMELINE



MICA was first
used for shades

Introducing Leather Lamp



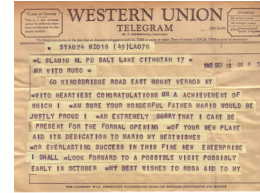
Factory on 11E,
26th st. New York

Christmas Party with Mario Staff.



MARIO RUSSO
Himself !

Vito Russo
becomes
President



Local mayor with Vito
Russo. Company
moved to Mt. Vernon
factory.

1922

1930

1940

1948

1952

1965

Moved to First
Factory in Roanoke

Louis Scutellaro
becomes
President



Moved to the current
factory in Roanoke, VA.



Mario China office Opened

Michael Scutellaro
becomes
President



CONTINUOUSLY
MAKING
NEW STORIES

Mario became a full
contract company
(first logo of Mario
Contract Lighting)



Mario's current logo
was introduced



100 years
of MARIO
Coming Soon

1988

1990

2001

2013

2016

2017

2019

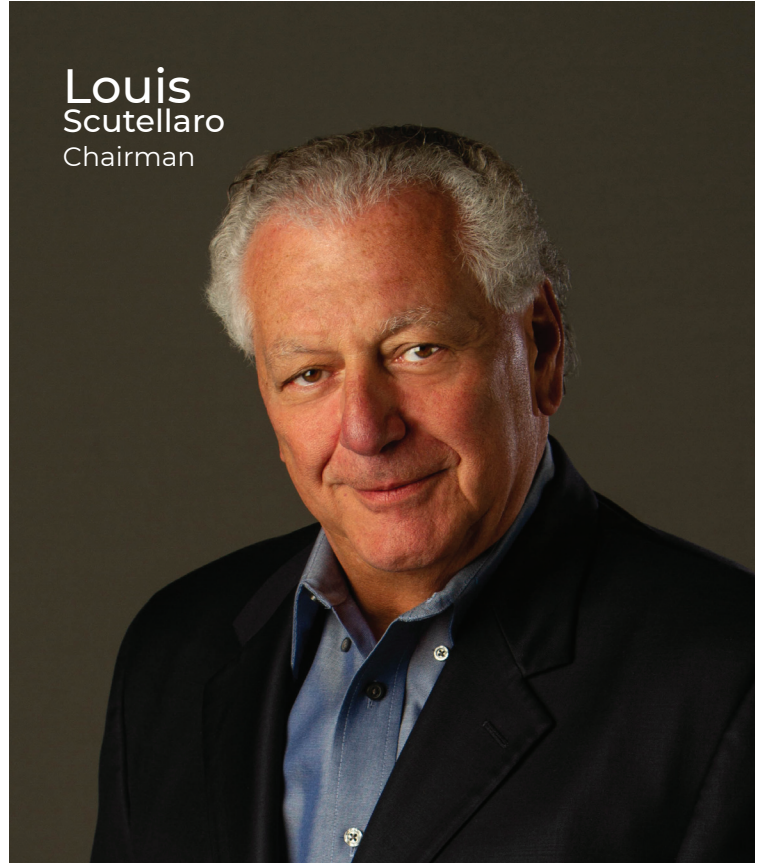
2022

Michael
Scutellaro
President



Michael, the 4th generation President of Mario is a devoted husband and father. He's an avid pilot who has logged hundreds of hours in the air. Mike spends his downtime as the Guitarist in his band who have played at some of the biggest local spots, including the Harvester Performance Center and Floydfest.

Louis
Scutellaro
Chairman



With over three decades of experience, Louis is involved on a daily basis with the innermost workings of Mario Contract Lighting. In his spare time you can find Louis boating at Smith Mountain Lake, traveling with wife Dolores and enjoying time with their granddaughter.

Linda
Palmer
Vice President



Linda joined Mario in 2004 and has an extensive background in Hospitality & Contract Design and Marketing. Since joining Mario she has been serving as the Brand Liaison, Trade Show Coordinator, Project Manager and “chief cook and Bottle Washer.” (Aka the Class clown)

Joan
Benson
Vice President



Born and raised in New York, Joan started her career at Mario 30 years ago, moving with her family to the Roanoke Valley. In her free time, Joan loves to spend time with her two children and their spouses and adores doting on her granddaughter.

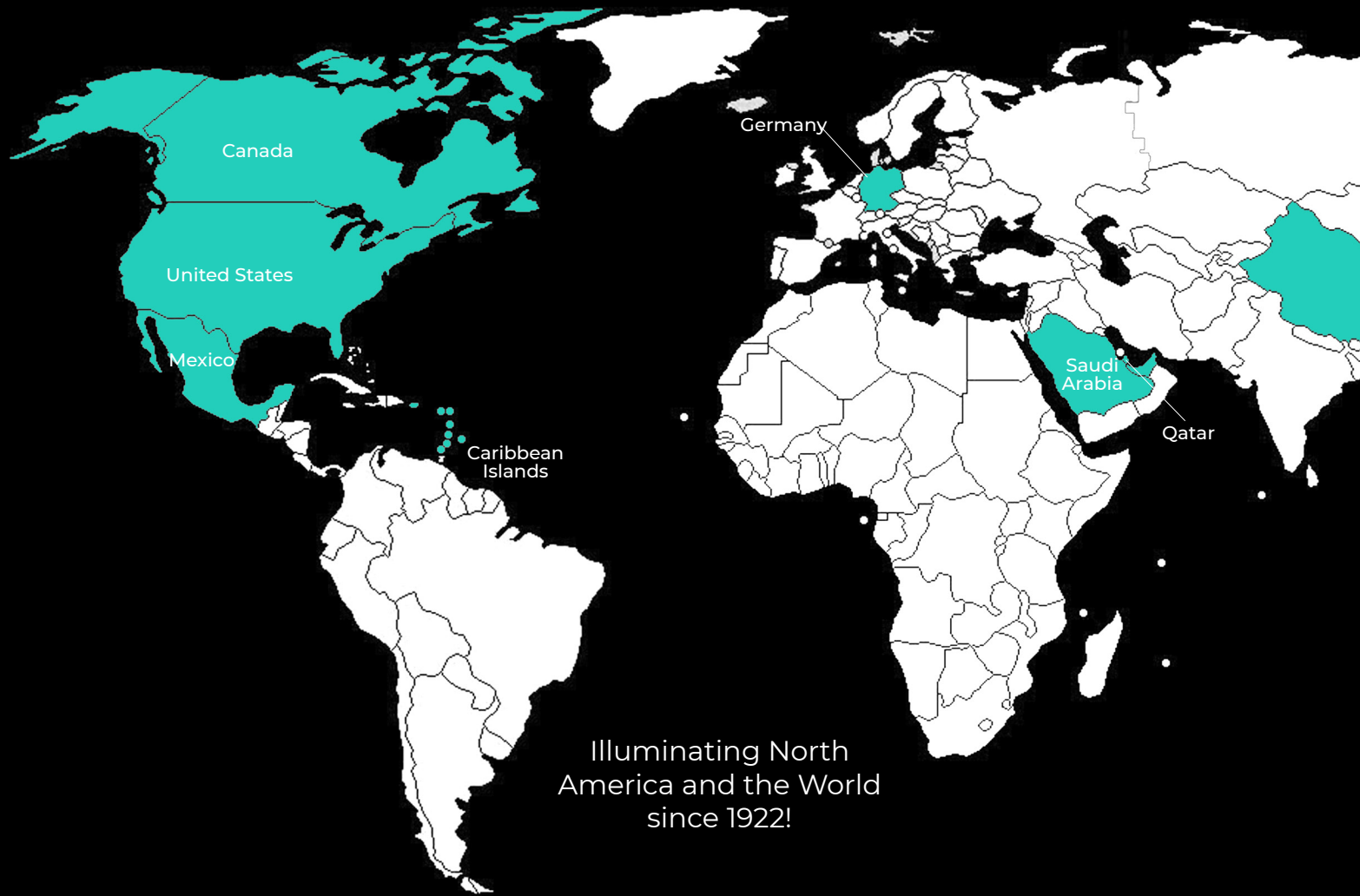
[21C](#) Museum Hotel – Durham, NC || [21C Museum Hotel](#) – Oklahoma City, OK || [Avid](#) - Perry, GA || Avid - Yukon, OK || Avid
 Disney Resort & Spa – Kapolei, HI || [Bagger Dave's](#) – Multiple Locations || Beekman Tower – New York, NY || Best Western
 Boston Marriott Burlington Restaurant – Burlington, MA || Camden on the Lake Resort - Ozark, MO || [Caesars](#) Octavius Suite
 Bettendorf - Bettendorf, IA || Cambria Hotel Downtown Asheville - Asheville, NC || Cambria Suites - Chandler, AZ || Caribbea
[mopolitan](#) – Las Vegas, NV || Court House Bldg – Roanoke, VA || Crowne Plaza National Airport – Washington, DC || Crowne
 FL || Disney's Art of Animation Lion King – Orlando, FL || Disney's Contemporary Resort – Orlando, FL || Disney's Coronado
 Old Key West – Lake Buena Vista, FL || Disney's Old Key West Resort - Lake Buena Vista, FL || [Disney's](#) Polynesian Village Re
[tree](#) Guest Suites – Houston, TX || Element Basalt Aspen Valley – Basalt, CO || Embassy Suites – Austin, TX || [Embassy Suites](#)
[Suites](#) – San Angelo, CA || Falls Church Marriott Fairview Park – Falls Church, VA || [Flamingo](#) – Las Vegas, NV || Fontainebleau
 Mars, PA || [Four Points by Sheraton](#) Richmond – Richmond, VA || Foxwoods Resort Casino – Mashantucket, CT || Fontainebleau
 Bohemian, The Kessler Collection – Birmingham, AL || Grand Hotel – Montgomery, AL || Hampton Inn - Boise, ID || Hampton
 Syracuse – Syracuse, NY || Hilton Garden Inn Cincinnati Midtown - Cincinnati, OH || Hilton – Myrtle Beach, SC || Hilton – M
 Burlington, MA || Hilton Garden Inn - Melville, NY || Holiday Inn La Guardia – Corona, NY || [Holiday Inn Express](#) - Seymour
 Owensboro – Owensboro, KY || [Holiday Inn](#) Tupelo – Tupelo, MS || Holiday Inn - Miami, FL || Homewood Suites New York
 Burnham – Chicago, IL || Hotel Pennsylvania – New York City, NY || Hyatt Boston
 Inner Harbor – Boston, MA || [Hyatt House](#) – Austin, TX || Hyatt House – Charleston,
 SC || Hyatt House – Charlotte, NC || Hyatt House – Colorado Springs, CO || Hyatt
 House – Overton, GA || Hyatt House – Pittsburgh, PA || Hyatt House – Raleigh, NC
 || Hyatt House – Redmond, WA || Hyatt House – Richardson, TX || Hyatt House –
 Ramon, CA || Hyatt House - San Jose, CA || Hyatt House - Waltham, MA || [Hyatt Place](#) - Chicago, IL || Hyatt Place - India
[land](#) – Winter Haven, FL || Lodge of the Ozarks - Branson, MO || Marriott City Center – Raleigh, NC || Marriott City Center Pu
 Barony Beach Club – Hilton Head Island, SC || [Marriott's](#) Grande Ocean – Hilton Head Island, SC || Marriott's Ko Olina Beach
 || Marriott's OceanWatch Villas at Grande Dunes – Myrtle Beach, SC || Marriott Moxy - Columbus, OH || Moxy Chattanooga D
 Medical Center - Powell, TN || Office Scapes - Bartlett, TN || Office Scapes - Denver, CO || Old Towne Alexandria Hotel – Alex
 MS || Renaissance Fort Lauderdale Cruise Port Hotel – Fort Lauderdale, FL || Reverb Hotel - Atlanta, GA || Royal Sonesta N
 || [Samuel Adams](#) Boston Brewery - Boston, MA || Samuel Adams Cincinnati Taproom - Cincinnati, OH || [Shades of Light](#)
 ton – Burlington, MA || Sonesta ES Suites Malvern – Malvern, PA || Sonesta ES Suites Orlando – Orlando, FL || [Sonesta](#) G
 Chicago, IL || Staples - Miramar, FL || Staples - Memphis, TN || Staples - Texican Court - Irving, TX || Staples - Columbia, M
 Sonesta - St. Louis, MO || The Brown Hotel – Louisville, KY || The M Resort Spa Casino – Las Vegas, NV || [The Ritz-Carlton](#) -
 High Line – NY City, NY || [The Westin](#) Savannah Harbor Golf Resort & Spa – Savannah, GA || The Westin - Virginia Beach, VA
 Park, MD || US Army Camp - Zama, Japan || Valley View Casino – Valley Center, CA || [Virginia Tech](#) - Blacksburg, VA || V
 cott Hotel – New York, New York || Wyndham, Waikiki Beach Walk – Honolulu, HI || [Wyndham](#) Beaver Creek – Avon, CO || W
 Ownership – Panama City, FL || Wyndham - Scottsdale, AZ || Wyndham Vacation Resorts at Glacier Canyon - Barab

MARIOPI

vid - Beumont, TX || Avid - Lancaster, PA || Avid - Cedar Rapids, IA || Avid - Madison, AL || AED - Duluth, GA || Aulani, A
 ern Marble Falls Inn - Marble Falls, TX || **Best Western** Louisville East - Louisville, KY || Big Cypress Lodge - Memphis, TN ||
 ites - Las Vegas, NV || Candlewood Suites Kingston West - Toronto, OT || **Cambria Suites** - Anaheim, CA || Cambria Hotel
 e Hilton - San Juan, PR || Cheyenne Mountain Resort - Colorado Springs, CO || City Market Building - Roanoke, VA || **Cos-**
 ne Place Assisted Living - Mobile, AL || Disney's Alligator Bayou - Port Orleans, LA || Disney's Art of Animation Cars - Orlando,
 o Springs Resort - Orlando, FL || Disney's French Quarter - Orlando, FL || Disney's Magnolia Bend - Orlando, FL || Disney's
 sort - Orlando, FL || Doubletree Charlotte Gateway - Charlotte, NC || Doubletree Grand Rapids - Grand Rapids, MI || **Double-**
ites - Phoenix, AZ || Embassy Suites - Washington, DC || EMSCO Electric Supply Co - Oklahoma City, OK || **Fairfield Inn &**
 bleau - Miami Beach, FL || Four Points by Sheraton Nashville - Brentwood, TN || Four Points by Sheraton Pittsburgh North -
 inebleau Miami Beach - Miami, FL || Fryeburg Academy - Fryeburg, ME || Gaylord Palms Resort - Kissimmee, FL || Grand
 on Inn Hunstville - Huntsville, AL || Hampton Inn - Sedona, AZ || Hampton Inn Sam Houston - Houston, TX || **Hampton Inn**
 New York City, NY || Hilton - Newark, NJ || Hilton Garden Inn - Washington DC || **Hilton Garden Inn** Boston/Burlington -
 r, IN || Holiday Inn Express - Roselle, IL || Hampton Inn & Suites - Buffalo, NY || Home 2 Suites - Roanoke, VA || Holiday Inn
 Midtown Manhattan - New York City, NY || Homewood Suites - Anaheim, CA || Hotel Bedford - New York, New York || Hotel
 Salt Lake City, UT || Hyatt House - San Juan, PR || Hyatt House Cypress/Anaheim -
 Cypress, CA || Hyatt House - Emeryville, CA || Hyatt House Sorrento - San Diego, CA
 || Hyatt House Space Needle - Seattle, WA || Hyatt House - Atlanta, GA || Hyatt
 House - Duluth, GA || Hyatt House - Santa Clara, CA || Hyatt House - Cupertino, CA
 || Hyatt House - Denver, CO || Hyatt House - Pleasant Hill, CA || Hyatt House - San

PROJECTS

napolis, IN || Ink 48 - New York City, NY || **La Quinta** - Duluth, GA || Le Meridien Atlanta Perimeter - Atlanta, GA || **Lego-**
 ublic Area Lighting - Oakland, CA || Marriott's Mountainside - Park City, UT || Marriott's Aruba Surf Club - Aruba || Marriott's
 n Club - Kapolei, HI || Marriott's Kauai Lagoons - Kalanipu'u - Lihue, HI || Marriott's Newport Coast Villas - Newport Coast, CA
 owntown - Chattanooga, TN || **Moxy** Hotel - Nashville, TN || Nobu Hotel at Caesars Palace - Las Vegas, NV || North Knoxville
 andria, VA || Opryland Resort - Nashville, TN || President's Hotel - New York City, NY || Riverwalk Casino Hotel - Vicksburg,
 ew Orleans - New Orleans, LA || Hotel Roanoke - Roanoke, VA || San Francisco Airport Marriott Waterfront - Burlingame, CA
 || Sheraton Inner Harbor Hotel - Baltimore, MD || Sheraton Lincoln Harbor - Weehawken, NJ || Sonesta ES Suites Burling-
 winnett Place - Atlanta, GA || **Sofitel** Philadelphia - Philadelphia, PA || Stowe Mountain Resort - Stowe, VT || **Swissotel** -
 MD || Staples - Norfolk, VA || **Staples** - San Antonio, CA || Stations Casinos - Las Vegas, NV || The Chase Park Plaza Royal
 Amelia Island, FL || The New Yorker A Wyndham Hotel - New York City, NY || The Press Hotel - Portland, ME || The Standard
 || Tropicana Casino & Resort - Atlantic City, NJ || UCLA Tiverton House - Los Angeles, CA || University of Maryland - College
 yager Resort - Tuscon, AZ || W Retreat & Spa - Vieques Island, PR || Wind of Spirit Ministries - Colorado Springs, CO || Wol-
 yndham Give Kids the World Village - Kissimmee, FL || Wyndham Pagosa - Pagosa Springs, Colorado || Wyndham Vacation
 oo, WI || Wyndham New Yorker - New York, NY || Wyndham Newport Onshore - Newport, RI and **MANY MORE...**



Canada

United States

Mexico

Caribbean
Islands

Germany

Saudi
Arabia

Qatar

Illuminating North
America and the World
since 1922!



FUN FACTS

OVER

4400

largest single order for one item

OVER

13,900

Projects finished since 2000

OVER

1,300,000

Lighted Products shipped since 2000



MARIO INDUSTRIES LOCATED IN THE HEART OF
THE BEAUTIFUL BLUE RIDGE MOUNTAINS



**Yash
Rathod**
Design Director



**Lucas
Hinds**
CAD Designer



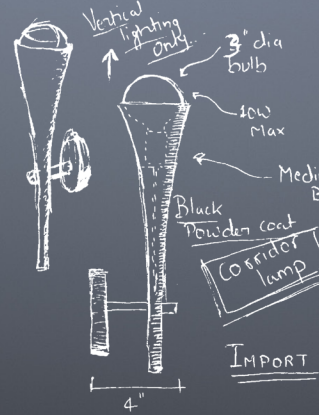
DESIGN DEPARTMENT

Our designers can help you decide which of our Lighting fixtures would look best in your project. They can even help you design a completely new one based on your ideas!



INSPIRATION

Our designers are in constant search for inspiration even from the smallest elements around them.



CONCEPTUALIZATION

We are never bounded by a schedule. This brainstorming process can occur anywhere and anytime on a kitchen napkin!



VISUALIZATION

We use AutoCAD to create 3D models to visualise the concept before manufacturing it.



IMPLEMENTATION

Finally, we create a sample of the design using our Roanoke or China factory depending on the complexity of the design.

Rob
Atkins
Factory Manager



ASSEMBLY



METAL SHOP



CERAMIC SHOP



SHADE SHOP



PAINT SHOP



WOOD SHOP



SHIPPING



A group of approximately 20 people, including men and women of various ages, are posed for a group photo in a large warehouse. They are arranged in several rows, with some standing in the front and others behind. The background is filled with tall stacks of cardboard boxes on pallets, organized by height and color. The lighting is bright, typical of a warehouse interior. The people are dressed in a mix of casual and business-casual attire, including t-shirts, button-down shirts, blouses, and trousers. Some individuals are wearing safety gear like hard hats or glasses. The overall atmosphere is professional yet approachable.

MARIO ROANOKE

WE ARE

MARIO CHINA

MARIO





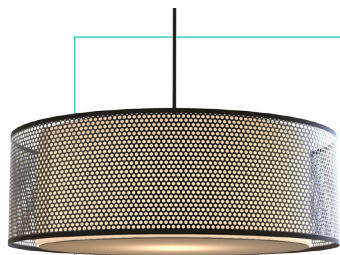
TABLE
LAMPS



FLOOR
LAMPS



WALL
SCONCES



CEILING
FIXTURES



LED ROOM
SIGNS



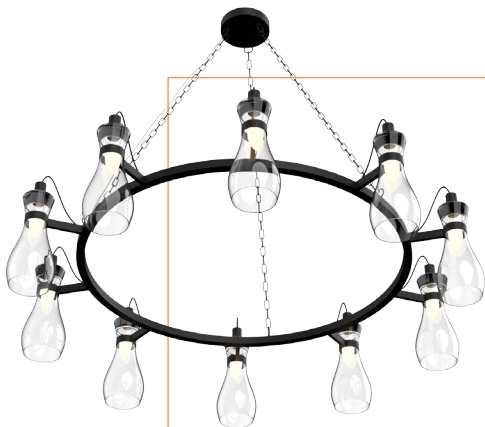
REPLACEMENT
SHADES



WALL
SCONCES



LIGHTED
SIGNS



CEILING
FIXTURES



WIRELESS
TABLE LAMPS



1922

**We have been around
for almost a Century!**



**Safety is the first
priority for us**

CUSTOMER
FIRST



**Less use of electricity
due to skylights**



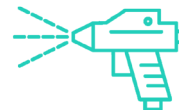
**Highly Efficient
Custom made Kilns**



**Domestic and
Import Production**



**Efficient
Project Management**



**Using Powder Coats
versus electroplating
and liquid finishes**



Recycling Sheet metal



**Over 95% of our
fixtures use LED**



**Shorter Lead Times.
Get your order on time**

WHY
CHOOSE
MARIO?

www.mariocontractlighting.com
(800) 458-1244



**Recycling Cardboard
packaging**



**Highly Efficient
Radiant Heating**



**In-house design team
can help bounce ideas**



**Lights are thoroughly
checked for Quality.**

SUSTAINABILITY



**Zone Lighting to
save electricity**



**Using MDF (recycled
wood) versus
forested wood**

